

Oct. 12, 2011

Dear Burgess,

I meant to send this letter a couple months ago. As you know I and my wife purchased a cabin this summer and as I'm sure you know that can be a nerve racking experience. One of the best things we did was calling you about Raystown Realty acting as our agent. You said yes and assigned Don to work with us based on his experience with cabins. I just want to say Don was super to work with; he helped us so much and made the experience an enjoyable one. I and my wife can't say enough of nice things about Don. I would recommend Raystown Realty to anyone and if you or Don ever need a reference please use myself or my wife Pam.

Very Truly Yours,

A handwritten signature in black ink, appearing to read "Mike and Pam Pacana". The signature is written in a cursive, flowing style.

Mike and Pam Pacana