

2018 ALL

# Huntingdon County Board of REALTORS

ALL Property Types  
 Market Share Report by Office  
 1/1/2018 to 12/31/2018

| Office                                | Count | Total \$     | Average \$ | Median \$   | Average DOM | % By \$ | % By count |
|---------------------------------------|-------|--------------|------------|-------------|-------------|---------|------------|
| <b>Current Active Listings</b>        |       |              |            |             |             |         |            |
| Apex Realty Group (35)                | 48    | \$4,882,900  | \$101,727  | \$66,250    | 300         | 23.29   | 27.27      |
| Colonial Real Estate Agency (4)       | 25    | \$1,078,100  | \$43,124   | \$33,000    | 933         | 5.14    | 14.20      |
| Ethel Solinski Realty (40)            | 14    | \$1,556,200  | \$111,157  | \$39,000    | 217         | 7.42    | 7.95       |
| Perry Wellington Realty (32)          | 11    | \$2,474,399  | \$224,945  | \$210,000   | 126         | 11.80   | 6.25       |
| Raystown Realty (2)                   | 33    | \$3,725,800  | \$112,903  | \$69,900    | 192         | 17.77   | 18.75      |
| Schrack Realty (3)                    | 23    | \$4,364,824  | \$189,775  | \$149,900   | 201         | 20.82   | 13.07      |
| Starr and Associates Realty, LLC (39) | 22    | \$2,886,200  | \$131,191  | \$107,300   | 161         | 13.76   | 12.50      |
| Subtotal                              | 176   | \$20,968,423 | \$119,139  | \$73,450.00 | 322         |         |            |
| <b>Pending Listings</b>               |       |              |            |             |             |         |            |
| Apex Realty Group (35)                | 4     | \$515,900    | \$128,975  | \$114,000   | 45          | 13.41   | 11.76      |
| Colonial Real Estate Agency (4)       | 3     | \$299,800    | \$99,933   | \$99,900    | 1117        | 7.79    | 8.82       |
| Ethel Solinski Realty (40)            | 4     | \$222,400    | \$55,600   | \$58,750    | 73          | 5.78    | 11.76      |
| Perry Wellington Realty (32)          | 5     | \$474,700    | \$94,940   | \$99,900    | 16          | 12.34   | 14.71      |
| Raystown Realty (2)                   | 9     | \$1,522,300  | \$169,144  | \$128,900   | 94          | 39.57   | 26.47      |
| Schrack Realty (3)                    | 1     | \$35,000     | \$35,000   | \$35,000    | 29          | 0.91    | 2.94       |
| Starr and Associates Realty, LLC (39) | 8     | \$777,300    | \$97,163   | \$79,950    | 191         | 20.20   | 23.53      |
| Subtotal                              | 34    | \$3,847,400  | \$113,159  | \$79,950.00 | 185         |         |            |
| <b>Sold Listings</b>                  |       |              |            |             |             |         |            |
| Listed By:                            |       |              |            |             |             |         |            |
| Apex Realty Group (35)                | 54    | \$6,189,810  | \$114,626  | \$89,000    | 132         | 17.86   | 19.93      |
| Colonial Real Estate Agency (4)       | 20    | \$2,033,034  | \$101,652  | \$83,500    | 391         | 5.86    | 7.38       |
| Ethel Solinski Realty (40)            | 10    | \$970,500    | \$97,050   | \$67,000    | 45          | 2.80    | 3.69       |
| Perry Wellington Realty (32)          | 15    | \$1,718,700  | \$114,580  | \$105,000   | 63          | 4.96    | 5.54       |
| Raystown Realty (2)                   | 80    | \$8,953,447  | \$111,918  | \$98,450    | 146         | 25.83   | 29.52      |
| Schrack Realty (3)                    | 52    | \$8,316,850  | \$159,939  | \$120,000   | 138         | 23.99   | 19.19      |
| Starr and Associates Realty, LLC (39) | 40    | \$6,482,650  | \$162,066  | \$119,750   | 180         | 18.70   | 14.76      |
| Subtotal                              | 271   | \$34,664,991 | \$127,915  | \$99,900.00 | 156         |         |            |
| <b>Sold By:</b>                       |       |              |            |             |             |         |            |
| Apex Realty Group (35)                | 64    | \$6,400,510  | \$100,008  | \$80,500    | 177         | 18.46   | 23.62      |
| Colonial Real Estate Agency (4)       | 10    | \$920,900    | \$92,090   | \$86,750    | 294         | 2.66    | 3.69       |
| Ethel Solinski Realty (40)            | 7     | \$449,500    | \$64,214   | \$48,000    | 57          | 1.30    | 2.58       |
| Non-Member (11)                       | 53    | \$9,767,800  | \$184,298  | \$159,900   | 158         | 28.18   | 19.56      |
| Perry Wellington Realty (32)          | 10    | \$981,100    | \$98,110   | \$80,450    | 75          | 2.83    | 3.69       |
| Raystown Realty (2)                   | 49    | \$5,309,831  | \$108,364  | \$87,500    | 132         | 15.32   | 18.08      |

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