



Raystown Realty

Burgess A. Smith, CRS
Broker



310 2nd STREET
 HUNTINGDON, PA 16652
 Phone: (814) 643-5054
 Fax: (814) 643-4774
 Toll Free: (800) 610-3663
www.raystownrealty.com
burgess@raystownrealty.com

Professional Data

My company philosophy is ***"Do one thing and do it right"***. I sell real estate and that is it. I do not sell insurance, do auctions or bank appraisals. I have been in the real estate profession for 40 years. I work full time and expect my agents to do so also. In my opinion real estate is too complicated and time consuming to do part time.

I specialize in **Seller Agency** and have been one of the top Seller's agents in our market for the last 30 years. We have been the top producing company for the more than the last decade. Our office has dominated the Huntingdon market for years. We are totally committed to the use of new technology and use it to assist our clients and customers. My wife is a professional photographer, and she helps me get the great photos and slide shows for our advertising including drone photography.

In 1985, I was instrumental in starting the Huntingdon County Board of Realtors and was also elected the first president of the Board of Realtors. I have held the offices of Secretary, Treasurer, Vice President and will served as President in 2003 as well as three other times in the past. Our Board enabled Huntingdon to form a Multiple Listing Service. I presently serve as our Boards State Director.

My Education and Experience are as follows: 1976 Graduate of Marietta College, Marietta, Ohio with a Bachelor of Science degree. I obtained broker credits at Penn State and have continued education since licensure in Real Estate. In 1999 I earned the Certified Residential Specialist Designation (CRS). In 2005 I obtained accredited Seller's Representative.

I have served as President of Huntingdon County Business & Industry. I helped to develop the Riverview Business Park with HCB&I. I have also served as President of the Huntingdon Rotary Club. I serve on the Advisory Board of Kishacoquillas National Bank. My wife, Mary Jane, and I have chaired the American Cancer Society's "Move-along-athon, Making Strides against Cancer. We have been involved in Toys for Tots. I love to hunt, golf, ski, kayak, hike, and do home improvement projects. In 2008 I climbed and summited both Mt Rainier Long's Peak and Mt Washington. I hiked up half dome in Yosemite and rim to rim at the Grand Canyon. I love the outdoors and that is why I love Huntingdon. I am presently a trail maintenance volunteer on the Mid State Trail and maintainer and membership chair of The Standing Stone Trail.

I love living and working in Huntingdon County, it is a beautiful place. I have been a resident of Huntingdon most of my life.

I realize that in order to be successful in this business, ***I must serve my clients well***. I am certain that I am the right person for your real estate needs.